

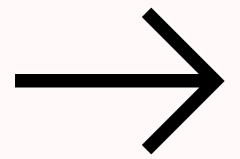
South Austin Art Project Creating Community Through Art

An artist-first organization on a mission to unite the community with the creators so that we may evolve together.

Contact

loria.mendoza@southaustinartproject.com ari.newman@southaustinartproject.com Date

February 2024



Art. Community. Culture.

COME AND MAKE IT





*photo wall during Albert's Wabi Sabi Inspiration Project.



About SAAP

Supporting Artists is Always a Priority for South Austin Art Project.

- SAAP, the South Austin Art Project, is dedicated to artist support. We are a diverse coalition of artists, curators, and innovators united by a vision to enrich culture and provide artists with professional and community opportunities.
- TEN is a 501(c)(3) Austin-based non-profit with a mission to provide free therapy to artists and is SAAP's Fiscal Agent.
- Our initiatives include paid jobs, mentorships, and events like SAMi - the South Austin Mural Initiative, aiming to build lasting connections and sustain local artistic endeavors.
- Our core values prioritize intentional equity with an intersectional focus. SAAP is dedicated to offering diverse and equitable support to artists from all backgrounds across Texas.

Uniting Creativity & Community

A Collaborative Approach to Artistic Growth in Austin

In collaboration with the Stinson Trail, our artists-for-artists team is uniquely blending creative talent with community engagement across Texas. Our first focus is on sustainable growth and preserving Austin's unique artistic culture.

We're committed to building strong artistbusiness relationships, facilitating mutual self-discovery, and supporting by professional emerging artists with fair compensation and providing professional development workshops to enrich communal spaces with art.



*Patrons enjoying the Wabi Sabi Inspiration Project gallery of 1,000 prints colored in and displayed by 1,000 kids.



Our Team

Fostering a thriving art community in South Austin and preserving its unique cultural identity.



Ari Newman
Strategy and Operations

Contemporary Artist, Strategic Innovator, Community Builder



Loria Mendoza
Event Management

South Austin Native, Creative Event Producer, Community Advocate



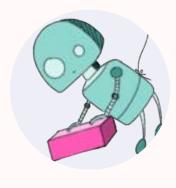
Ana Arellano
Outreach and Partnerships

TEN 501(c)3 Founder, Clinical Therapist, Community Outreach



Christian Reed
Strategic Engagement

Marketing Leader, Community Connector, Event Specialist



Sami Mascot



Albert Gonzales
Creative Development

San Antonio Contemporary Artist, Philanthropic Contributor



Johnny Duncan

Artist Relations

JENKINS2D: Artist, Founder, Blue Dozen Collective Member



Adán Castro

Branding + Communications

Writer, Creative Director, Branding Specialist



SAAP By The Numbers

Team members

65

Organized Events

1200+

Artist Network

\$100K+
Funds raised

SAAP leadership has a track-record of consistently delivering a variety of impactful events that captivate a broad audience. Our proven success lies in our adaptability and effective fundraising, which are crucial in supporting and sustaining local artists and community art initiatives.





Partnerships

Our Partners

SAAP welcomes partners who see and support our vision of fostering a thriving art community in South Austin and preserving its unique cultural identity.



StinsonTrail.org

Key Strategic Partner

- Founding partner to SAAP's vision.
- Providing a showcase venue for SAAP artists.
- Supporting fundraising efforts and network building.



TEN 501(c)3

Fiscal Agent

- Providing accounting and legal compliance
- Managing grants and donor relations



Kaleido

Technology Partner

- Bringing interactive AR murals to SAAP
- Digital archive and artist engagement facilitator

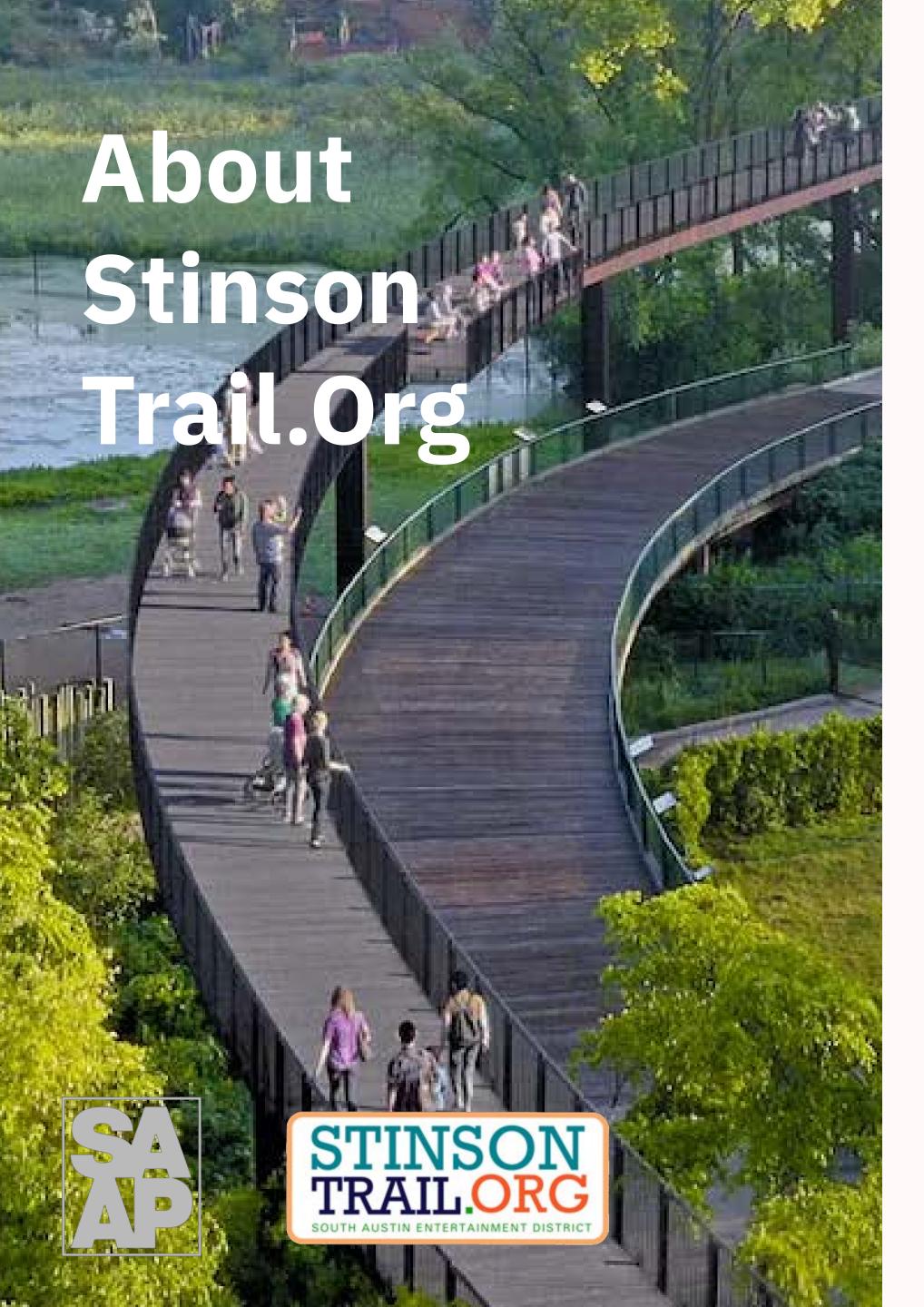


Movemint

Essential Transport Partner

- Mobilizing Attendees with Pedicab Services
- Amplifying Event and Sponsor Visibility





South Austin's Cultural Advocate

StinsonTrail.org raises funds to cultivate opportunities in the South Austin Entertainment District for community enrichment, centered around local arts and artisans, while working to preserve the authenticity, tenacity, and wonderful, world-renowned "weirdness," that defines South Austin. Stretching from Slaughter to Old Manchaca Road, the Stinson Trail along Menchaca Road serves as the heart of this effort.

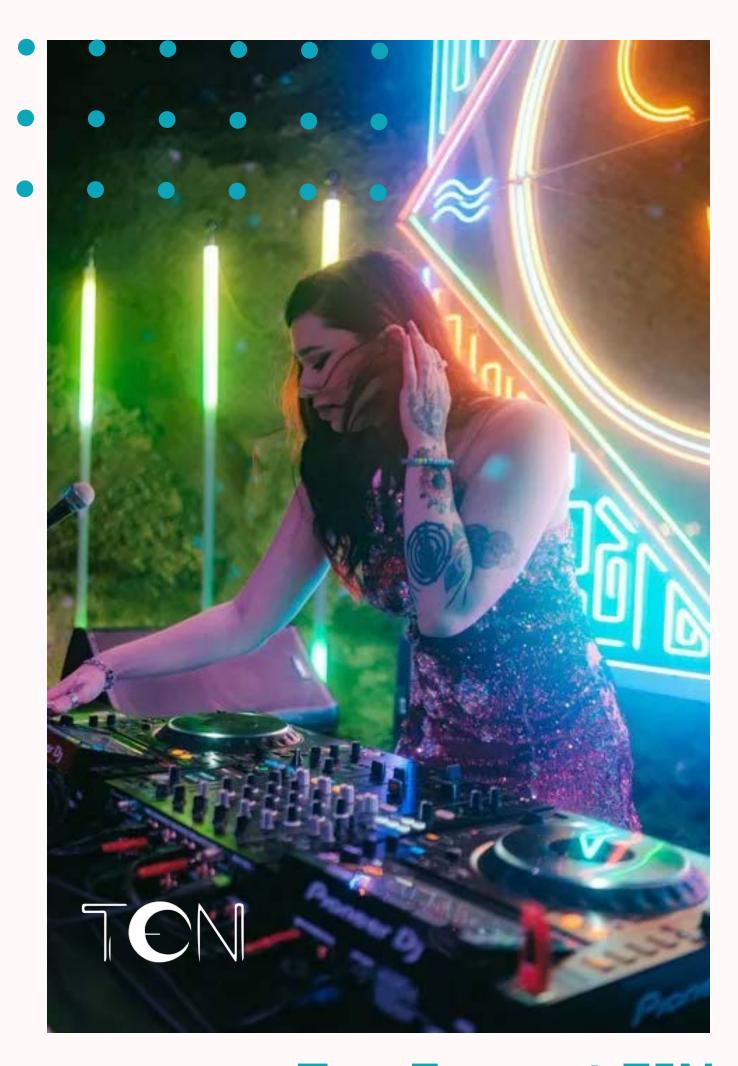
The Vision

To create a safe, inclusive space where the arts and artisans that make South Austin special are celebrated and enjoyed.

The Force Behind StinsonTrail.org

James Stinson, a proud 7th Generation Austinite, has established himself as a prominent real estate developer with deep roots in the South Austin community. As a member of the Stinson family, one of the oldest and most dedicated families in South Austin, he continues their tradition of enriching the community.

James's unwavering commitment to sustainable development is exemplified through projects such as Constellation ATX, which offers affordable and eco-friendly living solutions. His collaborations with Tiny Dwelling Co. and partnerships with tiny house manufacturers showcase his ability to strike a harmonious balance between innovative development and the preservation of South Austin's distinct cultural identity.



Tax-Exempt EIN 86-3783351

TEN

Empowering Austin's Artists Through Therapy

Strategic Collaborations

TEN 501(c)(3) partners with organizations and businesses deeply committed to supporting Texan artists and entertainers, enabling a holistic approach, including free therapy, career consultation, and life coaching, to empower creative souls in need.

Austin's Unique Support Hub

In Austin, TEN serves as an exceptional organization, with a primary focus on supporting artists, especially those who identify as LGBTQIA+, making it a vital beacon of encouragement and assistance within the local creative community.

Expertise and Inclusivity

TEN boasts a dedicated team of licensed therapists, coaches, and career consultants, ensuring the highest level of expertise and care, all within an unwavering commitment to inclusivity and a non-judgmental environment. This safe space allows artists to thrive, express their talents, and receive the care and guidance they genuinely deserve.



Introducing Kaleido

Our Innovative Technology Partner





Meet Kaleido

Based in San Antonio, Kaleido emerges as a pioneering force in the digital art space, masterfully fusing the tangible and virtual realms. This innovative platform reimagines the traditional art experience, setting a new standard for artistic expression and engagement in the digital era.



Cultivating a Global Art Network

With a mission to create a digital home for art, Kaleido connects a global community of artists from over 150 countries, celebrating diversity in art.



Fusion of Community and Innovation

Kaleido is more than a platform; it's a community-driven space employing cutting-edge AR technology to transform how we interact with and appreciate art.



Kaleido's Role: SAAP & SAMi



Kaleido's AR technology transforms SAMi's murals into interactive, animated experiences, offering an immersive artistic journey



Utilize Kaleido's digital archiving and certificates of authenticity to document and preserve the provenance of each artwork for future access.



Kaleido's platform promotes deeper connections between artists and attendees, featuring their works and stories for enhanced engagement.



Streamlining Art Sales

With Kaleido's e-commerce capabilities, art sales are made seamless, attracting a broader audience including international art enthusiasts.



Fostering Community and Appreciation

Leverage Kaleido's community-building features and focus on storytelling to enrich attendees' understanding and appreciation of the art.



Movemint Bike Cab

Elevating SAMi with Innovative Transport and Marketing







Dynamic Event Transportation

Movemint, with its unique fleet of over 61 pedicabs and exclusive Billboard trikes, provides innovative and efficient transportation services for SAMi, ensuring a seamless attendee experience.



Experiential Marketing Expertise

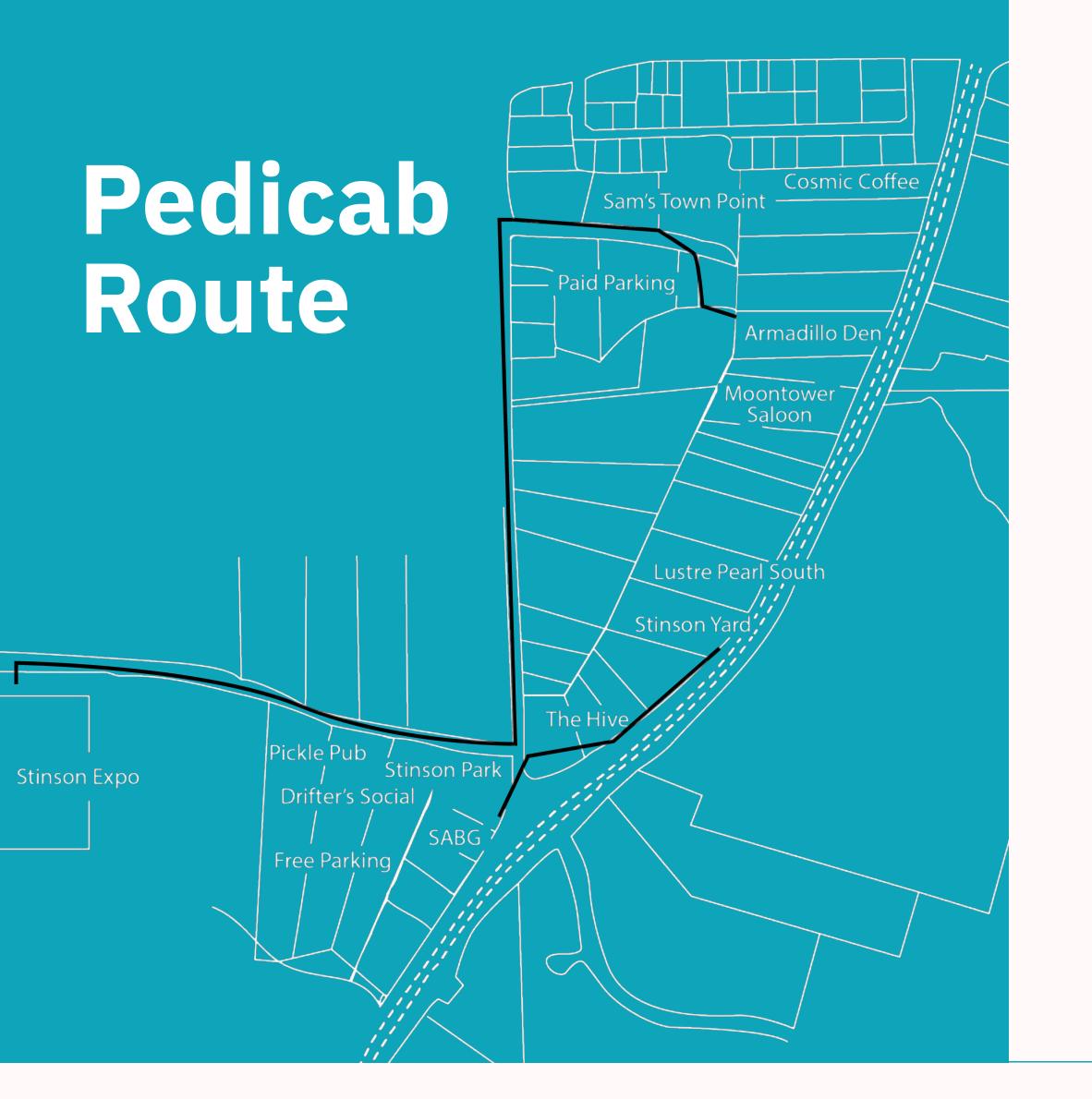
Leveraging their extensive experience in advertising and marketing, Movemint offers exceptional branding opportunities for SAMi, utilizing their fleet for impactful, mobile marketing campaigns across Austin.

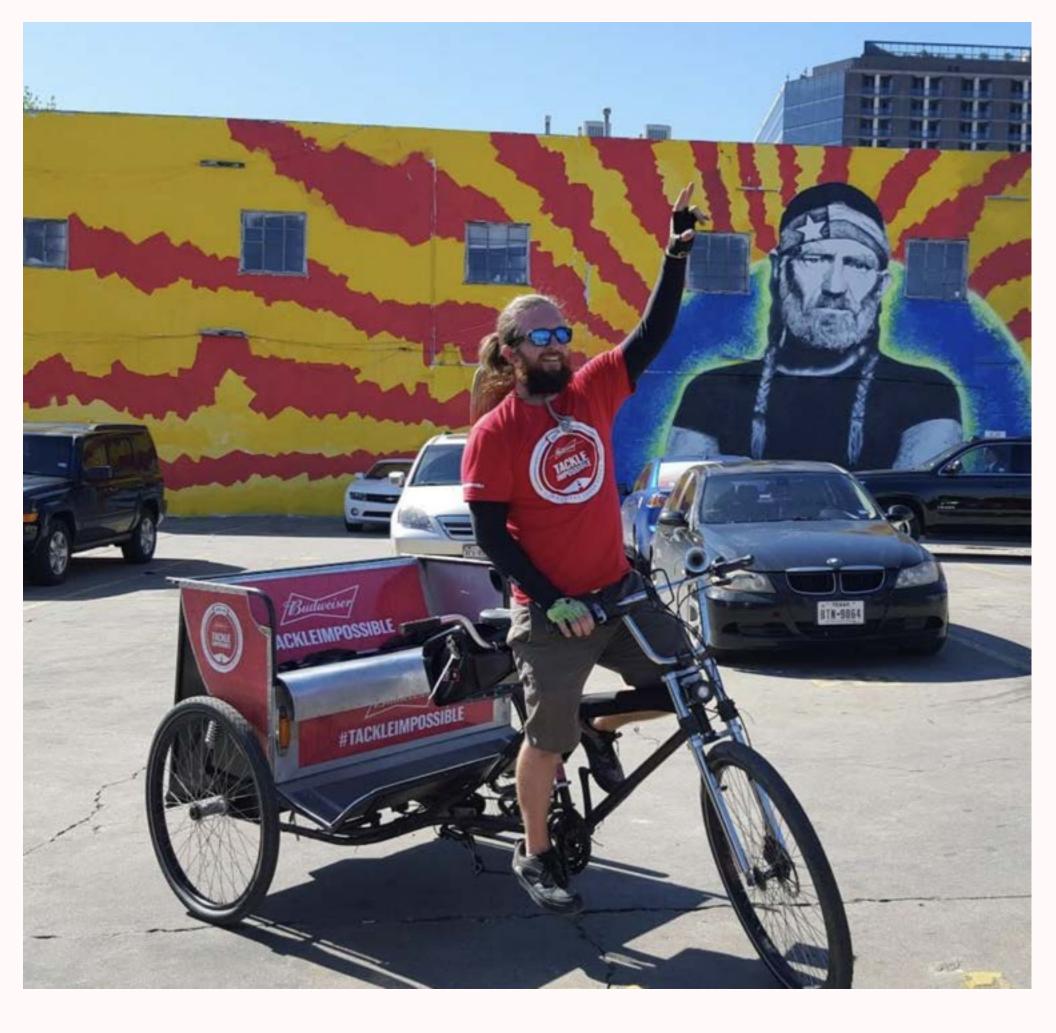


Custom Crafted Quality

With a focus on quality and innovation, Movemint's in-house manufacturing line, Precision Pedicab, ensures the highest standard in custom-built pedicabs and marketing materials, tailor-made for SAMi's needs.









The Program



Introducing: SAMi

The South Austin Mural Initiative: Be part of one of the first sponsor-interactive, community-centered arts initiatives in South Austin.

Join SAAP from March 15-17 on the Stinson Trail, Menchaca Road, for a unique three-day event. Art lovers will be immersed in works by diverse range of artists from all across Texas and discover Austin's emerging entertainment scene with a one-of-a-kind bar-hopping artistic adventure.



Cosmic Coffee Why Sam's Town Point SAMi? Armadillo Der Moontower Saloon Lustre Pearl South Stinson Yard Pickle Pub Stinson Park Stinson Expo Drifter's Social / Gourdough's



Reimagining South Austin as a vibrant cultural hub, we're shifting Austin's perspective from "Why go to South Austin?" to "Why aren't we in South Austin more often?"

Event Experience

SAAP collaborates with groups, neighbors, and businesses to enhance SAMi, making it more than just a weekend immersive experience. This partnership allows attendees to explore a curated path along the trail, featuring live art, interactive installations, and cultural performances, all contributing to a new backdrop for community growth.

Urban Placemaking

Through SAMi, SAAP is leading South Austin's transformation into a hub of walkability and functionality, where tradition meets modern development. By fostering interactive spaces, SAMi aims to be a vibrant center for cultural exchange. Embracing a diverse range of organizations and initiatives, SAMi provides a platform for varied artistic expressions, laying the foundation for a growth model that's built to last.





What is SAMi?

SAMi is a dynamic outdoor art trail on Menchaca Road, blending local art, bars, and cultural events.

Participating bar venues will have their locations put on the map—literally! Those attending SAMi receive one of our maps (also a limited edition art print when unfolded.) Each location they attend gets them a stamp in their booklet and access to SAMi exclusive signature cocktails, programming, and more.

Boost Brand Visibility

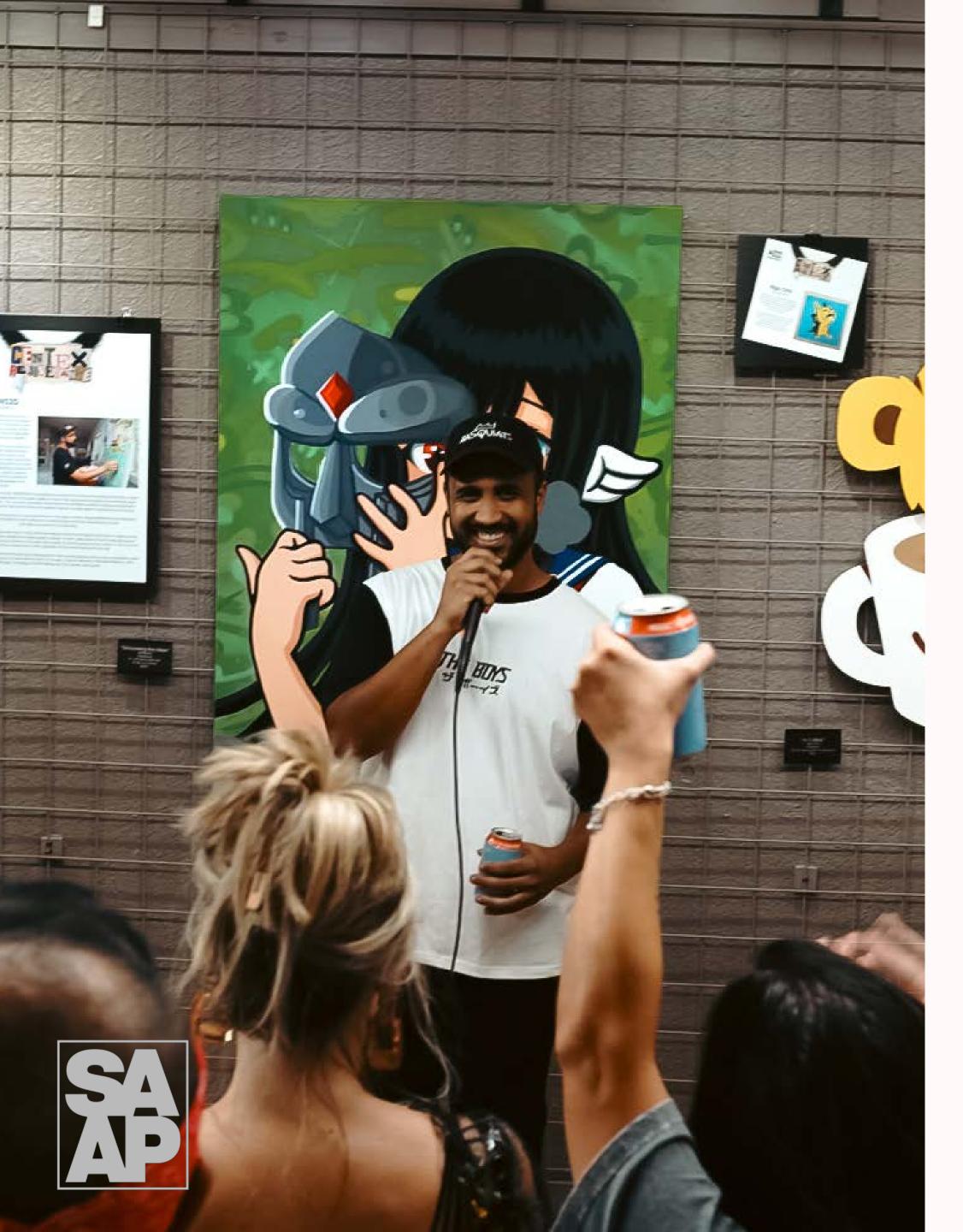
Enhance your brand visibility by sponsoring our innovative walking trail. This unique path showcases South Austin's rich art scene and thriving new bars, providing an engaging, family-friendly experience.

Sponsor Map Spotlight

Sponsors will be featured on our Limited Edition Map and Coloring Poster, a creative and interactive tool for trail explorers.

Culture, Community, Growth

Connect your brand with culture, community, and local business growth.



SAMi Programming

Partnering with Stinson Trail, our powerful artist collective welcomes you to days of art, provisions, and community immersion— a transformative experience.

SAMi Kickoff: Exclusive Meet & Greet

Kick off with an intimate meet-and-greet with our artists, sponsors, venue partners, and art collectors on Friday evening (March 15th).

Curated Trail Populated by Artists & Vendors

Over 50 artists and vendors will bring life to our curated trail with their unique and captivating work.

Bar Trail Fusion: Art, Music, & Socializing

Join attendees, business owners, and artists on a dynamic bar trail, redefining art and social experiences with live music, dancing, and more.

Stinson Expo Feature

Experience the culmination each night at Stinson Expo: a mural gallery activation accompanied by live music, and a 50+ creator market.

SAMi is about the art on the walls and beyond.

Outdoor Market Celebrating Artisans

A bustling marketplace showcasing South Austin's finest artisans and craftspeople. A space for community gathering, where local creativity and craftsmanship shine.

Competition Unleashing Toyas'

Unleashing Texas' Artistic Talent

A competitive platform for emerging and developed artists. BeatsSessions Atx spotlights upcoming talent, blending audience participation with visual art creation.

Art Panel

Deepening Artistic Knowledge

A panel led by art experts, enthusiasts, and industry veterans. An educational opportunity to explore street art history, how to support the art, and the evolving landscape of Austin's contemporary art.





As we have all seen, Austin is experiencing a dramatic rise in population and activity. Every day, there is a higher demand demand for community centering the arts, under the guidance of the artists themselves.



Alison
Art Collector

- Seeking unique pieces from new and local talents
- Willing to invest in art (\$\$\$)



Alex
Art Enthusiast

- Young professionals with a growing interest in art
- Looking for alternative activities to SXSW (\$\$)



GregArt Appreciator

- Open to exploring art, supporting creativity
- Intimidated by formal galleries, preferring a relaxed atmosphere (\$)



Connecting Communities

SAMi's Wide-Reaching Artistic Impact | Projecting 2,500 Attendees

- • •
- • •
- • •
- • •
- • •
- • •





SAMi attracts a vast and diverse range of art enthusiasts (21-60 A) from tourists to community members and artists.

- Lockhart, South Austin, San Antonio, Houston, Dallas
- Attracting audiences from key Texan cities for a diverse cultural mix

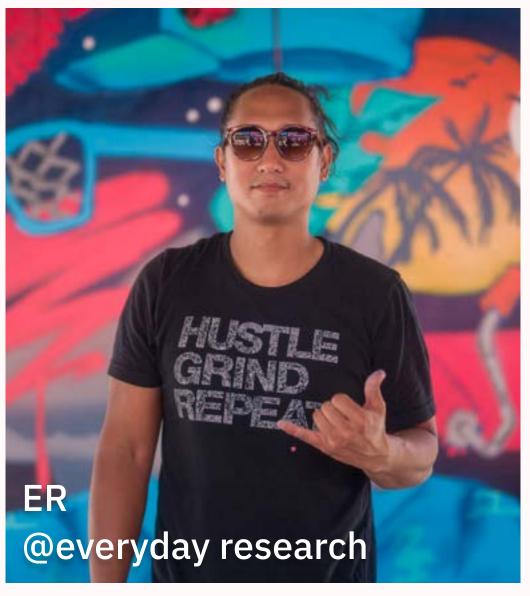
Event Appeal

- An Affordable, Convenient Alternative to SXSW events
- A new adventure for tourists seeking more than the mainstream experience
- Ideal for locals and community members desiring accessible art activities

Goals and Impact

- Expand Reach: Become a weekend destination
- Support Local Artists: Facilitate connections with other supporting artists
- Democratize Art Collecting: Level the playing field for new collectors
- Break Stigmas: Show that supporting the arts doesn't require immense wealth



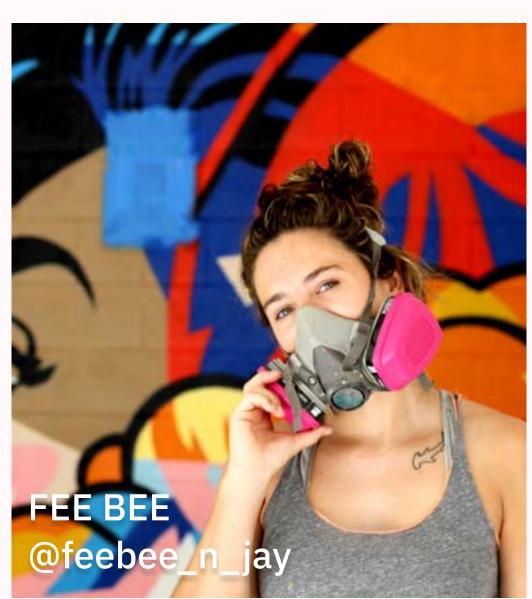




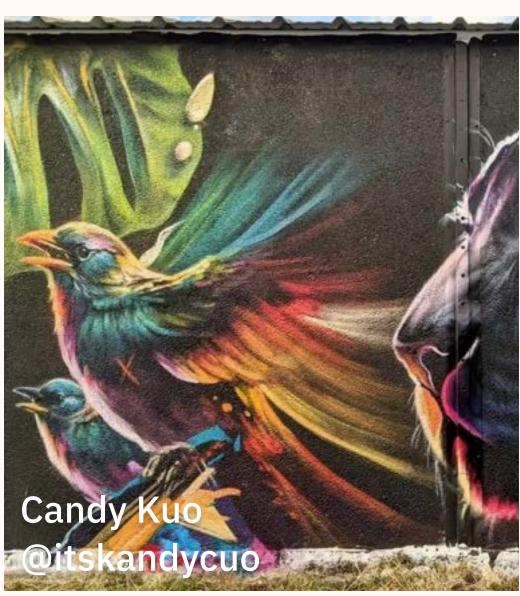


A few of our artists

Just like us, our artists hail from every corner of Texas — and we take care of our own. Through generous sponsor funding, we are able to offer cash stipends to cover the costs of materials, labor, and to honor the creative energy each artist invests in their work.



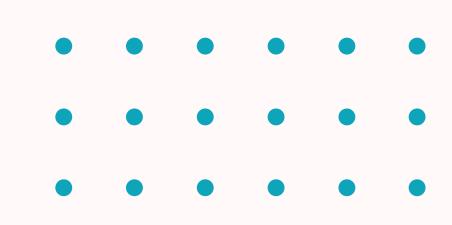






How you can contribute.

Partnering for Success





Increased Exposure and Foot Traffic

As a participating sponsor, benefit from increased visibility and customer traffic, connecting directly with a whole new audience of both local residents and visitors.



Community Involvement and Brand Enhancement

Align your brand with a significant cultural staple, demonstrating your commitment to ongoing community development and cultural enrichment.



Collaborative Marketing

Leverage joint marketing initiatives to promote your brand as part of SAMi, benefiting from widespread exposure through various media channels.



Let's elevate your brand.

SAAP is supported through our fiscal agent TEN, a 501(c)(3), which offers tax-deductible sponsorship opportunities. This allows for financial optimization for your company and supports our shared goals in the art community. Explore our innovative sponsorship models to find the best tier for your brand's objectives.

Bronze

\$2,000

Logo and shoutouts, social media mentions

DJ shoutouts

Logo on t-shirts

"I Support SAAP" Stickers

Graffiti wall acknowledgment

Silver

\$5,000

All previous benefits +

Sponsored temporary wall

Selfie station logo

Limited edition prints

Merchandise package

Gold

\$10,000

All previous benefits +

Sponsored Art Wall

Wabi Sabi Inspiration
Workshop + BOGO

10 tickets to all events for lifetime of SAAP

Artist Meet&Greet VIP Package









Let's elevate your brand.

Engage with the community through innovative sponsorship and funding models. Take a look at what we offer and get an idea of what tier best fits your brand's goals. Ask about our in-kind donor program!

Platinum

\$20,000

All previous benefits +

Executive Art Therapy
Session (before event) +
BOGO to area nonprofit





All previous benefits +

Year-long guaranteed wall space SAMi 2025 and additional programs to come in 2024

Prominent wall and stage presence at key venues, panel stage for art support discussion, award stage recognition

Pick-Your-Day, use SAMi at the Expo as your next BIG event venue

Branded wall and stage at Armadillo or Luster Pearl (Panel stage - discussion about supporting the arts)

Founding Donor













Make a personal impact in the arts.

Join a community dedicated to innovative art initiatives. Your contribution to SAAP, supported by TEN's 501(c)(3) sponsorship, is tax-deductible and crucial for our art community's goals. Explore our donor program and find a giving option that resonates with you.

Silver

\$200

8" x 10" Print

T-shirt in select size

"I Support SAAP" Sticker

2 tickets to SAMi

Gold

\$500

All previous benefits +

Signed 9" x 12" Print

Unique Sticker by **Featured Artist**



Platinum

\$1,000

All previous benefits +

Signed 9" x 12" Limited Edition Screen Print by Featured Artist

Limited Edition SAAP T-shirt in select size

Additional 2 tickets to SAMi















Join SAAP

